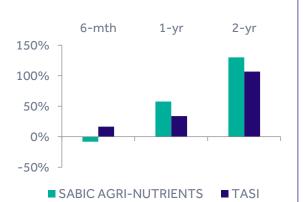
## SABIC Agri-Nutrients

## 1Q2022 First Look

May 10 2022

		Expected
Market Data		SABIC A
52-week high/low	SAR 202.4 / 99.60	Sales
Market Cap	SAR 76,546 mln	Odies
Shares Outstanding	476 mln	Gross Pr
Free-float	49.90%	Operatir
12-month ADTV	775,251	Operadi
Bloombera Code	SAFCO AB	Net Prof



- Margins Decline W/W			May 10, 2022			
Upside to Target Price Expected Dividend Yield Expected Total Return	6.3% 2.2% 8.5%			Rating Last Price 12-mth target		Neutral SAR 160.80 SAR 171.00
SABIC Agri-Nutrients	1Q2022	1Q2021	Y/Y	4Q2021	Q/Q	RC Estimate
Sales	4,657	1,506	209%	4,040	15%	3,838
Gross Profit	3,025	645	369%	3,191	(5%)	2,955
Operating Profit	2,614	502	421%	2,993	(13%)	2,755
Net Profit	2,513	423	494%	2,764	(9%)	2,551

(All figures are in SAR mln)

Margins Decline Q/Q

- SABIC Agri-Nutrients reported a revenue of SAR 4.6 bln for the quarter (+209% Y/Y, +15% Q/Q) on the back of higher product prices as well as an increase in volumetric sales. Ammonia prices rallied substantially during the quarter, rising by +186% Y/Y and +26% Q/Q. However, urea prices declined by -11% Q/Q but increased by +124% Y/Y.
- Both gross and net margins contracted to 65% and 54% respectively, versus 79% and 68% respectively in the preceding quarter. Gross profit increased by +369% Y/Y but fell by -5% Q/Q to SAR 3.0 bln.
- Management has reported an increase in expenses for the quarter as the Company has started to market its own products (versus SABIC earlier) coupled with higher global logistic costs due to COVID-19 related issues. Operating profit increased by +421% Y/Y but decreased by -13% Q/Q to SAR 2.6 bln.
- Net income came in at SAR 2,513 mln, a five-fold rise from SAR 423 mln reported in 1Q2021 but was lower by -9% Q/Q due to higher expenses. Bottomline matched our SAR SAR 2,551 mln forecast. We maintain our target price of SAR 171.00 and Neutral rating.

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## Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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